

TNG

www.TNG.uk.com
Meridian House,
Road One
0845 602 4391



Christine Gould, Julie Ollerhead, Nicky Cooney from TNG

TNG, is part of Avanta Enterprise Ltd. It is a national organisation with 25 years of experience offering a complete recruitment, training, consultancy, mentoring and business support service to individuals and organisations. TNG has helped over 75,000 job seekers gain and sustain employment and 200,000 to improve their skills by offering an innovative package of tailored support to address worklessness.

The Calf Company

www.thecalfcompany.com
Meridian House,
Road One
01606 869 253



Alan Barrow from the Calf Company

Partners Simon Harper and Alan Barrow established the company 12 months ago after 25 years experience in the industry. The Calf Company offers a complete package to the modern producer from calf barn construction to advice on nutrition and equipment.

Saint Flooring

www.saintflooring.co.uk
Oasis Business
Park, Road One
01606 552 162



Saint Flooring specialise in new build and refurbishment floor finishes. Whether installing incentive or upgrade packages for housebuilders or complete commercial refurbishments Saint will provide a best value solution. Saint are also approved installers of Karndean, Amtico and multiple brand Safety Floorings. If you require any assistance relating to floor finishes whether at home or at work please don't hesitate to call.

Money Solutions Company

www.moneysolutionscompany.co.uk
Unit 3-5 Road Five
08445 617241



Money Solutions Company specialise in helping people who are struggling to meet their credit commitments even those with poor credit commitments or County Court Judgements (CCJ's), by way of a debt management plan. The company also specialises in Individual Voluntary Arrangements (IVA), Mortgages, Re-Mortgages, secured loans and assistance with business debts for small businesses.



Gary Chester wishing Jayne Byrne good luck in her new role.

We would like to wish Jayne Byrne a fond farewell as she leaves the estate for a new role as a fundraising manager. As the 1-5 Executive Group Treasurer she has made a major contribution to the executive board, and will be sadly missed. We would also like to welcome John Roberts, Supply Chain Manager with Iveco, who has been announced as the new 1-5 Executive Member responsible for transport issues on the estate.

Dates for your Diary

The BIG Quiz, Wharton Conservative Club	15 January 2009
The Winsford 1-5 Awards Night, Winsford Civic Hall	6 February 2009
Manual Handling/Risk Assessment Training, Northwich	21 January 2009

The Winsford 1-5 Estate Bulletin is funded by Vale Royal Borough Council as part of the Business Improvement District.

For further information about Winsford Industrial Estate and the Business Improvement District contact Groundwork on 01606 723175 or visit www.winsford1-5.co.uk or www.1-5bid.co.uk



Your Estate Manager

If you require information or advice about Winsford Industrial Estate, either as a tenant or a company looking to invest please contact **Mike Kelly** on **01606 723175** **Mobile 07792 618133** or **email mike.kelly@groundwork.org.uk**

WINSFORD 1-5 NEWS BULLETIN



Mark Power, Richard Naylor, Clare Stamper, Gary Chester and Mark Robinson.

Firms celebrate £1m deal

BUSINESS is all boxed off for three firms on Winsford Industrial Estate which are celebrating a joint venture worth £1m.

First Choice Packaging, Ambassador Packaging and Saica have joined forces to make, assemble and line, and then store and deliver boxes – all for the same customer.

Mark Power, managing director of First Choice Packaging on Road Two, said a lot of people had been working very hard in the background for several months to bring the deal to fruition.

"In today's financial climate it is great to be able to report some good news.

"It is also fantastic that we are working with other companies on the estate and bringing in business which benefits a lot of people," he added.

"Gary Chester, administration manager at Ambassador Packing on Road One, explained the on-going contract was to supply packaging for a computer repair business in Warrington.

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Gary Chester

I love this time of year! Not the cold, dark mornings and the de-icing of the car before setting out on a sometimes slippery route to the office. Nor the dark nights that mean you can both arrive and travel home in darkness. What I really love about the Winter is The Winsford 1-5 Business Awards and The BIG Quiz.

- Make sure you are signed up to the Rapid Text service to keep you informed about happenings on the estate.

I am particularly excited about the Business Awards, having missed the inaugural event last year. My company has already booked a table and entered some of the awards at this most prestigious event – have you?

And the BIG Quiz is now a fixture in the winter calendar. If Mitras win again that will be a hat-trick of trophies for them – can anyone stop the Mighty Mitras?

Next year will also see delivery of one of the biggest expenditure items in the BID programme – CCTV. I know it's been a long time coming, but I really believe the solution we now have is the right one for the estate. Work has already started with the necessary applications and notifications being lodged with the appropriate authorities.

Finally, from myself and all of the Executive Board, please have a very prosperous New Year. Remember, trading between ourselves can really help increase the prosperity and success of us all.

Gary

Over the winter period businesses could be more vulnerable to crime. Short days, and long-periods of close-down means that criminals are able to go about their activities relatively unhindered at this time of the year. Please remember to take sensible precautions:

- Ensure no cash is left on the premises
- Ensure all your entrance and exit doors are secure and that your alarm system is working
- Make sure any valuable property left on site over the period (eg computers) is marked with Selecta Mark and that your signs are clearly displayed.

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"Our client has to transport computers, so Saica will make the cardboard boxes, First Choice Packaging will assemble and line them with foam padding, and we will complete the process by storing and delivering the boxes.

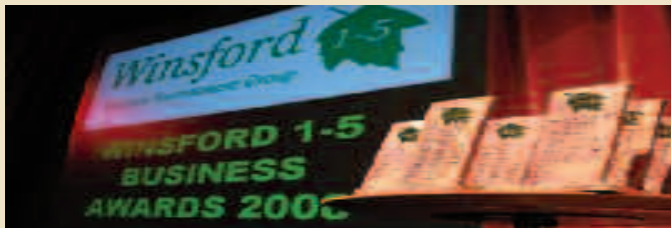
"One of the advantages of so many different companies working together on the estate is that we can often generate business not only for ourselves but also for other firms. We also have more chance of winning new business because of our close links with each other," he said.

Richard Naylor, account manager for Saica on Road Three, said he was delighted to be working with First Choice and Ambassador Packaging and added:

"For Saica, as a European company, it's great to be working with businesses on a local level. This partnership has materialised because of the individual expertise each company can contribute to the contract.

"We hope that this deal will lead the way for more business collaboration on the estate in the future."

Awards night celebrates another successful year



Winsford Industrial Estate is planning a night of celebration to mark the 2009 1-5 Business Awards. The event was launched last year and was an instant success with around 25 businesses entering in the 10 different categories.

Entries for this year's event, which will be staged at Winsford Civic Hall on Friday, February 6, are now open. The deadline for entries is Friday January 9th, and if you book a table for the event you will receive the tenth place free.

The Winsford 1-5 Business Awards are free to enter and are open to any business and employee on Winsford Industrial Estate. They aim to highlight all that is exceptional and innovative about businesses on the estate and celebrate their achievements and successes.

The 2008 awards were attended by more than 130 employees, managers, directors and business owners from across the estate.

"Last year's event was fantastic, and we aim to make this year's better than ever," said Jayne Byrne of Brand Express.

"The awards recognise and celebrate all the fantastic success stories that make up the Winsford 1-5 business community.

"Any company based on the estate can enter, and there are a range of categories, so don't delay your entry. You have to be in it to win it," added Jayne.

The judging will be carried out by representatives from Vale Royal Borough Council, free from any estate influences.

"Entries have been coming in steadily so don't leave it too late. Make sure you take part and you and your company get the recognition you deserve," said Jane.

Entry forms for the awards are available on the 1-5 website at www.winsford1-5.co.uk.

County Commercial goes 'green'

County Commercial on Road 3 of Winsford Industrial Estate is stepping out to reduce their carbon footprint.

As a member of Office Friendly Dealer Association (OFDA) County Commercial has joined a unique environmental programme 'So-Go-Eco' to reduce the impact their business has on the environment.

County Commercial is an independent office products dealer formed in 1988. They have evolved from a general stationery supplies business into an Office Products Facilities Management Outsourcing Provider.

They are now able to give their customers the assurance that they are doing whatever possible to reduce their carbon emissions, limit natural resources and become more energy efficient.

The So-Go-Eco programme has helped County Commercial measure their carbon footprint, take practical actions to reduce their impact, and communicate their achievements to staff, customers and other stakeholders.

County Commercial has recently achieved first year accreditation from Carbon Smart. Having measured their carbon footprint, developed a practical carbon reduction action plan, and drafted a robust environmental policy, County Commercial has already started to see bottom and top line benefits.

"For us, being Carbon Smart is all about minimising our impact on the environment by taking responsibility for reducing our carbon footprint," said Tony Kershaw, managing director at County Commercial.

As well as meeting all office needs from everyday office supplies, computer consumables and office furniture, County Commercial also provides a print facility. They can supply business gifts, secure document storage and provide services which improve cost reduction via surveys and reporting.

New FREE security system takes off

A new free security scheme has been launched on Winsford Industrial Estate.

Already more than 70 companies have joined the network, aimed at alerting companies about suspicious incidents and passing on useful information quickly and securely.

The service is FREE to all Winsford Estate companies and allows information to be shared about incidents, events, delays, problems and suspicious movements.

Office Link provides a 24 hour, 365 day per year service to support this network, and manager Shan Clark has taken a personal interest in the project to ensure its success.

"If an incident is telephoned into the call centre on a dedicated line, we can alert all the estate within five minutes of an occurrence. This is particularly useful at weekends and out of hours," said Shan.

"So far, alerts have been made about a range of incidents from black ice, suspicious vehicles and road accidents," she added.

All incidents should be reported to the call centre on 01606 866826 and callers can remain anonymous if they wish.

Estate Manager Mike Kelly commented: "This is working quite

well and is just one of a range of security initiatives for the estate including expert advice, product marking kits, signage and the camera proposal.

"Collectively, we are aiming to make this estate virtually crime proof."

This service is funded through the Winsford 1-5 bid.

To register for the service please email mike.kelly@groundwork.org.uk with your mobile numbers and you can become part of the network.



Kindertons expand to meet demand

Kindertons, the accident management and vehicle replacement company, has moved into bigger premises on Road 3 of Winsford Industrial Estate.

With head offices in Crewe, and four other depots in London, Leeds, Atherston and Bristol, the company has come a long way since it was started in a portable cabin in Middlewich in 1993.

Since then the company has grown steadily and now employs about 25 staff at the new centre in Winsford, plus around 70 claims handlers in Crewe.

Kindertons provide accident management and replacement vehicle solutions to parties involved in road accidents.

They work with individual drivers, as well as acting as an intermediary for insurance companies, brokers, fleet car managers, body shops and garages.

Marketing executive Mathew Scott said: "We were already based on the industrial estate but we had outgrown our old premises."

Kindertons has moved into an upgraded depot which includes vehicle storage and offices to provide a friendly atmosphere for customers coming to pick up vehicles.

"We pride ourselves on offering a professional, efficient and friendly service with a view to removing the stress and inconvenience any accident inevitably causes," added Mr Scott.

"Kindertons offer a personal service. In this age of faceless call centres, it is satisfying to know that if you call Kindertons, you'll speak to a human being and not a machine!

"The handler who answers will give you their direct dial number and e-mail address and will be your point of contact throughout your claim to its conclusion," he said.

In the event of an accident please call 0845 230 4900, or go on to www.kindertons.co.uk.